

Curriculum Vitae: Esther Hauk

Contact Information

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Personal Information

born: in Karlsruhe, Germany

nationality: German

Education

Ph. D. in Economics, 1997, European University Institute, Florence, Italy.

B.A. in Philosophy and Economics, 1993, University College London

Academic Employment

July 2006 – present: *tenured scientist*, Consell Superior d'investigacions científiques, Institut d'anàlisi econòmica

February 2002-July 2006: *Associate Professor*, Dept. of Economics, Universitat Pompeu Fabra, Barcelona.

September 1998-February 2002: *Assistant Professor*, Dept. of Economics, Universitat Pompeu Fabra, Barcelona.

January 1997-August 1998: *Assistant Professor*, Dept. of Economics, Universidad Carlos III, Madrid

September 1997-August 1998: *Visiting Professor*, Dept. of Economics, Universitat Pompeu Fabra, Barcelona.

Teaching Experience

Undergraduate:

Economía Industrial (industrial organizations) at Universidad Carlos III Madrid: 1997

Teoría Económica I (Economic Theory I, i.e. intermediate microeconomics) at Pompeu Fabra: 1998, 1999, 2000, 2001, 2003

Economía Internacional (International Economics) at Pompeu Fabra: 1998

Microeconomía I (the Economics of Information) at Pompeu Fabra: 1999, 2000, 2003,2004

Published papers

- Esther Hauk (2001), **Leaving the Prison: Permitting Partner Choice and Refusal in Prisoner's Dilemma Games**. *Computational Economics* 18(1): 65-87
- Esther Hauk and Sjaak Hurkens (2001) **Secret Information Acquisition in Cournot Markets**. *Economic Theory* 18(3): 661-681
- Esther Hauk and Rosemarie Nagel (2001) **Choice of Partners in Multiple Two-Person Prisoner's Dilemma Games: An Experimental Study** *Journal of Conflict Resolution* 45(6): 770-793
- Esther Hauk and Sjaak Hurkens (2002), **On Forward Induction and Evolutionary and Strategic Stability**. *Journal of Economic Theory* 106(1): 66-90
- Esther Hauk and Maria Saez-Martí (2002), **On the Cultural Transmission of Corruption**, *Journal of Economic Theory* 107(2): 311-335
- Esther Hauk (2003), **Multiple Prisoner's Dilemma Games With(out) an Outside Option: An Experimental Study**, *Theory and Decision* 45: 207-229
- Aleix Calveras, Juan-José Ganuza and Esther Hauk (2004), **Wild Bids: Gambling for Resurrection in Procurement Contracts**, *Journal of Regulatory Economics* 26(1): 41-68
- Juan-José Ganuza and Esther Hauk (2004), **Economic Integration and Corruption**, *International Journal of Industrial Organization* 22(10): 1463-1484
- Juan-José Ganuza and Esther Hauk (2006), **Allocating Ideas: Horizontal Competition in Tournaments** *Journal of Economics & Management Strategy* 15(3): 763-787
- Andreas Engel, Juan-José Ganuza, Esther Hauk and Achim Wambach (2006), **Managing Risky Bids**, Chapter 13 of *Handbook of Procurement* edited by Nicola Dimitri, Gustavo Piga, Giancarlo Spagnolo, Cambridge University Press

In Spanish

- Aleix Calveras, Juan-José Ganuza and Esther Hauk : **Las bajas temerarias en la subasta de obras públicas: Un análisis de la regulación española**. *Hacienda Pública Española* 106-(3/2002): 135-153

Working papers

- Juan-José Ganuza and Esther Hauk (2000), **Economic Integration and Corruption: The Corrupt Soul of the European Union**. Working Paper, UPF 482

Work in progress:

- “Simultaneous Stackelberg leaders” joint with Albert Marcet
- “Nash bargaining over tacit and explicit collusion” joint with Sjaak Hurkens
- “Optimal auctions in the presence of abnormally low tenders” joint with Aleix Calveras and Juan-José Ganuza
- “Democracy and the curse of natural resources” joint with Antonio Cabrales

Grants, Prizes and Scholarships

- scholarship holder of the German National Scholarship Foundation (February 1991-December 1996)
- student fellowship of European University Institute, Florence (September 1993-January 1997)
- Hume-Lloyd-Scholarship Prize in Economics, UCL (1992)
- half share of Harald Speight Prize in Economics, UCL (1993)
- Dirección General de Investigación Científica y Técnica PB96-0118 (November 1997-November 2000), Javier Ruiz-Castillo (project head).
- Conselleria de Investigació, Recerca i Tecnologia 1999 SGR-00157, Xavier Calsamiglia (project head).
- Dirección General de Investigación Científica y Técnica BEC 2000-1029, Antonio Cabrales (project head)
- Ramon y Cajal grant from the Spanish Ministry of Science and Research, convocatoria 2001
- Dirección General de Investigación Científica y Técnica SEC 2003-03474, Ramon Marimon (project head)
- Dirección General de Investigación Científica y Técnica SEJ 2006-01717, Sjaak Hurkens (Project head)

Refereeing

Computational Economics, Current Anthropology, The Economic Journal, International Journal of Game Theory, Journal of Conflict Resolution, Journal of Economic Dynamics and Control, Journal of Economic Theory, Journal of Evolutionary Economics, Journal of Public Economic Theory, Journal of Regulatory Economics, Metroeconomica, Review of Economic Studies, Theory and Decision

Conference Organization and participation

- **Conference organization:**
 - 4th Spring Meeting of Young Economists, April 1999, Amsterdam: head of program committee for a conference with 120 participants and 400 submissions.
- **Conference participation:**
 - Summer School of Evolutionary Economics and Learning, June 1995, in Jerusalem. Presentation of *Leaving the Prison*.

- Xth Italian Conference on Game Theory and Its Applications, February 1996, in Bergamo, Italy. Presentation of *Leaving the Prison*.
- 2nd International Conference on Computing in Economics and Finance, June 1996, in Geneva, Switzerland, Presentation of *Leaving the Prison*.
- 3rd Spring Meeting of Young Economist, April 1988, in Berlin, Presentation of *On the Cultural Transmission of Corruption*
- ESA annual meeting, June 1998, in Mannheim, Germany. Presentation of *Discriminating to Learn to Discriminate*
- 3rd Spanish Meeting on Game Theory and Applications, June 1998, in Barcelona. Presentation of *On the Cultural Transmission of Corruption*
- 9th Stony Brook Summer Festival on Game Theory, International Conference, July 1998, in Stony Brook, New York. Presentation of *On the Cultural Transmission of Corruption*
- 4th Spring Meeting of Young Economists, April 1999, Amsterdam, as a co-author for the paper *Forward Induction and Strategic Stability*
- First World Congress of the Game Theory Society, July 2000, Bilbao. Presentation of *Economic Integration and Corruption: The Corrupt Soul of the European Union*. Co-author of *On Forward Induction and Evolutionary and Strategic Stability*.
- Asset Meeting, November 2000, Lisboa. Presentation of *Economic Integration and Corruption: The Corrupt Soul of the European Union*.
- 56th European Meeting of the Econometric Society, August 2001, Lausanne, Switzerland. Presentation of *Economic Integration and Corruption: The Corrupt Soul of the European Union*
- European Summer Symposium in Economic Theory: ESSET 2002. July 15-26, Gerzensee.

Academic Seminars

- Leaving the Prison: European University Institute (February 1995), Universitat Pompeu Fabra (November 1995), University of Alicante (January 1996), Universidad Carlos III de Madrid (January 1996)
- Discriminating to learn to Discriminate: University of Bonn (July 1996)
- Secret Information Acquisition in Cournot Markets: Barcelona Jocs (February 1998), Queen Mary And Westfield College London (February 1998)
- On the Cultural Transmission of Corruption: Universidad Carlos III (April 1997), Universitat Pompeu Fabra (February 1998), University College London (February 1998), Universidad del País Vasco, Bilbao (Mai 1998)
- Economic Integration and Corruption: The Corrupt Soul of the European Union: Universitat Pompeu Fabra (October 2000),
- Choice of Partners in Multiple Two-Person Prisoner's Dilemma Games: An Experimental Study: SFB504, University Mannheim (July 2001)
- Economic Integration and Corruption: Instituto de Analisis Economico (IAE), Barcelona (January 2002); Universitat de les Illes Balears, Mallorca (February 2002), Universitat de Girona (April 2003)

Academic Service

- Organizer of the Microeconomics and Finance Workshop at the Department of Economics at Universitat Pompeu Fabra, 1998-99
- Member of the Tesina Committee (UPF): Britt Grosskopf (1998), Niku Määttänen (2000)
- Member of the Recruitment Committee of UPF: 2000-2001 and 2001-2002
- Member of the Thesis Committee of Irene Martínez López-Padrina (2003) and Beatriz Elsa de Otto López (2003) both at Universitat Autònoma de Barcelona
- Vice-Dean of the Faculty of Economics and Business (2005), Universitat Pompeu Fabra

Academic Visits

- July 2001: Mannheim University SFB504
- December 2002: Stanford University