

# Curriculum Vitae: Esther Hauk

## Contact Information

**Address:**

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## Education

**Ph. D.** in Economics, 1997, European University Institute, Florence, Italy.

**B.A.** in Philosophy and Economics, 1993, University College London

## Academic Employment

**June 2009 – present:** *research scientist (reader)* at the Institute of Economic Analysis, Spanish Research Council (IAE-CSIC) Barcelona

**September 2009-August 2011:** *visiting researcher* Department of Economics, London School of Economics (sabbatical year)

**July 2006 – June 2009:** *tenured scientist*, at the Institute of Economic Analysis, Spanish Research Council (IAE-CSIC) Barcelona

**February 2002-July 2006:** *Associate Professor*, Dept. of Economics, Universitat Pompeu Fabra, Barcelona.

**September 1998-February 2002:** *Assistant Professor*, Dept. of Economics, Universitat Pompeu Fabra, Barcelona.

**January 1997-August 1998:** *Assistant Professor*, Dept. of Economics, Universidad Carlos III, Madrid

**September 1997-August 1998:** *Visiting Professor*, Dept. of Economics, Universitat Pompeu Fabra, Barcelona.

## Teaching Experience

**Graduate:**

Microeconomics in the Master of Macro Policy and Financial Markets of the Barcelona Graduate School of Economics: 2011

Foundations of Equilibrium Analysis in the Master of Macro Policy and Financial Markets of the Barcelona Graduate School of Economics: 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020

Public Economics in International Master/Doctorate of Economic Analysis (IMEA/ IDEA) at UAB: 2013

Microeconomics II (General equilibrium, imperfect competition, information economics) in International Master/Doctorate of Economic Analysis (IMEA/ IDEA) at UAB: 2015, 2016

### **Undergraduate:**

Economía Industrial (industrial organizations) at Universidad Carlos III Madrid: 1997  
Teoría Económica I (Economic Theory I, i.e. intermediate microeconomics) at Pompeu Fabra: 1998, 1999, 2000, 2001, 2003

Economía Internacional (International Economics) at Pompeu Fabra: 1998

Microeconomía I (the Economics of Information) at Pompeu Fabra: 1999, 2000, 2003, 2004

Microeconomía II (industrial organizations) at Pompeu Fabra, 2005

## **Published papers**

- Esther Hauk and Rosemarie Nagel (2001) **Choice of Partners in Multiple Two-Person Prisoner's Dilemma Games: An Experimental Study** *Journal of Conflict Resolution* 45(6): 770-793
- Esther Hauk (2001), **Leaving the Prison: Permitting Partner Choice and Refusal in Prisoner's Dilemma Games.** *Computational Economics* 18(1): 65-87
- Esther Hauk and Sjaak Hurkens (2001) **Secret Information Acquisition in Cournot Markets.** *Economic Theory* 18(3): 661-681
- Esther Hauk and Sjaak Hurkens (2002), **On Forward Induction and Evolutionary and Strategic Stability.** *Journal of Economic Theory* 106(1): 66-90
- Esther Hauk and Maria Saez-Martí (2002), **On the Cultural Transmission of Corruption,** *Journal of Economic Theory* 107(2): 311-335
- Esther Hauk (2003), **Multiple Prisoner's Dilemma Games With(out) an Outside Option: An Experimental Study,** *Theory and Decision* 54(3): 207-229
- Aleix Calveras, Juan-José Ganuza and Esther Hauk (2004), **Wild Bids: Gambling for Resurrection in Procurement Contracts,** *Journal of Regulatory Economics* 26(1): 41-68
- Juan-José Ganuza and Esther Hauk (2004), **Economic Integration and Corruption,** *International Journal of Industrial Organization* 22(10): 1463-1484
- Juan-José Ganuza and Esther Hauk (2006), **Allocating Ideas: Horizontal Competition in Tournaments** *Journal of Economics & Management Strategy* 15(3): 763-787

- Antonio Cabrales and Esther Hauk (2011) **The Quality of Political Institutions and the Curse of Natural Resources** *Economic Journal* 121:58-88
- Roberto Burguet, Juan-José Ganuza and Esther Hauk (2012) **Limited Liability and Mechanism Design in Procurement** *Games and Economic Behavior* 76(1): 15-25
- Esther Hauk and Giovanni Immordino (2014) **Parents, Television and Cultural Change** *Economic Journal* 124(579): 1040-1065
- Facundo Albornoz and Esther Hauk (2014) **Civil War and U.S. Foreign Influence** *Journal of Development Economics Volume 110: 64–78*
- Esther Hauk and Hannes Mueller (2015) **Cultural leaders and the clash of civilizations** *Journal of Conflict Resolution* 59:367-400
- Facundo Albornoz, Antonio Cabrales, Esther Hauk and Pablo E. Warnes (2017) **Intergenerational Field Transitions in Economics**, *Economic Letters* 154: 1-5
- Facundo Albornoz, Antonio Cabrales and Esther Hauk (2018) **Immigration and the school system**”, *Economic Theory* 65:855-890
- Facundo Albornoz, Antonio Cabrales, Paula Calvo and Esther Hauk (2018) **Immigrant Children’s School Performance and Immigration Costs: Evidence from Spain**, *Economic Letters* 170: 27-30
- Facundo Albornoz, Antonio Cabrales and Esther Hauk (2019) **“Occupational choice with endogenous spillovers”**, *Economic Journal* 129: 1953-1970
- Toke Aidt, Facundo Albornoz and Esther Hauk (forthcoming) **“Foreign influence in domestic policy”**, *Journal of Economic Literature*
- Esther Hauk and Javier Ortega (online first October 2020) **“Schooling, Nation-building and Industrialization”**, *Journal of Theoretical Politics*
- Esther Hauk, Andrea Lanteri and Albert Marcet (accepted for publication) **Optimal Policy with General Signal Extraction**, *Journal of Monetary Economics*

### In Spanish

- Aleix Calveras, Juan-José Ganuza and Esther Hauk : **Las bajas temerarias en la subasta de obras públicas: Un análisis de la regulación española**. *Hacienda Pública Española* 106-(3/2002): 135-153

## Chapters in books

- Andreas Engel, Juan-José Ganuza, Esther Hauk and Achim Wambach (2006), **Managing Risky Bids**, Chapter 13 of *Handbook of Procurement* edited by Nicola Dimitri, Gustavo Piga, Giancarlo Spagnolo, Cambridge University Press

## Working papers

- Juan-José Ganuza and Esther Hauk (2000), **Economic Integration and Corruption: The Corrupt Soul of the European Union**. Working Paper, UPF 482
- Antonio Cabrales and Esther Hauk (2007) **Democracy and the curse of natural resources**. Working Paper UFAE and IAE 709.07
- Joan-Maria Esteban and Esther Hauk (2008) **Leadership in Collective Action** Working Paper UFAE and IAE 756.08
- Roberto Burguet, Juan-José Ganuza and Esther Hauk (2009) **Limited Liability and Mechanism Design in Procurement** Working Paper UFAE and IAE 767.09
- Facundo Albornoz and Esther Hauk (2010) **Civil War and Foreign Influence**, Working Paper UFAE and IAE 836.10
- Esther Hauk and Hannes Mueller (2010) **Cultural Leaders and the Clash of Civilizations** Working Paper UFAE and IAE 838.10
- Esther Hauk and Giovanni Immordino (2011) **Parents, Television and Cultural Change** Working Paper UFAE and IAE 868.11
- Facundo Albornoz, Antonio Cabrales and Esther Hauk (2011) **Immigration and the School System** Barcelona GSE Working Paper Series 590
- Facundo Albornoz, Antonio Cabrales and Esther Hauk (2014) **Which club should I attend, Dad? Targeted Socialization and Production** Barcelona GSE Working Paper Series 797
- Esther Hauk and Javier Ortega (2015) **Schooling, Nation Building and Industrialization: A Gellnerian Approach** Barcelona GSE Working Paper Series 825
- Esther Hauk, Andrea Lanteri and Albert Marcet (2016) **Optimal Policy with General Signal Extraction** Barcelona GSE Working Papers Series n° 932
- Facundo Albornoz, Antonio Cabrales and Esther Hauk (2017): **Occupational choice with endogenous spillovers** Barcelona GSE Working Papers Series n° 972
- Esther Hauk, Mónica Oviedo and Xavier Ramos (2017): **Perception of Corruption and Public Support in Latin America** Barcelona GSE Working Paper Series n° 974
- Toke Aidt, Facundo Albornoz and Esther Hauk (2019) “Foreign Influence and Domestic Policy: a Survey”, Barcelona GSE Working Papers Series n° 1072

## Work in progress:

- Esther Hauk and Javier Ortega: **Equilibrium Political Correctness**

## Grants, Prizes and Scholarships

- scholarship holder of the German National Scholarship Foundation (February 1991-December 1996)
- student fellowship of European University Institute, Florence (September 1993-January 1997)
- Hume-Lloyd-Scholarship Prize in Economics, UCL (1992)
- half share of Harald Speight Prize in Economics, UCL (1993)
- Dirección General de Investigación Científica y Técnica PB96-0118: Ensayos de Economía Pública 2 (November 1997-November 2000), Javier Ruiz-Castillo (project head).
- Conselleria de Investigació, Recerca i Tecnologia 1999 SGR-00157, Xavier Calsamiglia (project head). (1999-2001)
- European Network for the Development of Experimental Economics and its Application to Research on Institutions and Individual Decision Making (ENDEAR). ERB FMRX-CT98-0238 European Commission, Antoni Bosch (project head) 1999-2003
- Dirección General de Investigación Científica y Técnica BEC 2000-1029: Estructura de información. Interacción y racionalidad en juegos, Antonio Cabrales (project head) 2000-2003
- Ramon y Cajal grant from the Spanish Ministry of Science and Research, convocatoria 2001
- Dirección General de Investigación Científica y Técnica SEC 2003-03474, Innovación, gestión de conocimiento y políticas públicas: un enfoque macro y macroeconómico, Ramon Marimon (project head) 2004-2006
- Dirección General de Investigación Científica y Técnica SEJ 2006-01717, Una nueva perspectiva micro-económica de los incentivos y restricciones en el sector público y privado, Sjaak Hurkens (Project head)
- Programa Movilidad 2009: PR 2009-0375 "The Politics of Fear and Provocation: Humiliation, Terrorism and Civil War"( to finance a sabbatical year at LSE September 2009-August 2010)
- Dirección General de Investigación Científica y Técnica ECO2009-12695 "Soluciones nuevas para problemas viejos" (duration 1/1/2010 till 31/12/2012) Project head: Sjaak Hurkens
- Microeconomía Teòrica i Aplicada, Grup de Recerca Consolidat 2009 SGR 1420, Generalitat de Catalunya 2009-2013 project head: Roberto Burguet
- Ministerio de Economía i Competitividad: ECO2012-37065 "Escuelas, Cultura, Mercados y Instituciones en un Mundo Globalizado". Project head: Esther Hauk
- Seventh Framework Program: "Integrated Macro-Financial Modelling for Robust Design" MACFINROBODS Collaborative Project, Project Number 612796
- Grups de Recerca Reconeixuts AGAUR 2014 SGR 1064 "Economía política" project head: Enriqueta Aragonès, period 2014-2017
- "Policy Intervention in Social and Economic Networks" ECO2015-67171-P, Ministerio de Economía y Competitividad 2016-2018. Project head: Esther Hauk

- Grups de Recerca Reconeguts AGAUR 2017 SGR 1571 “Theoretical and applied macroeconomics: inequality, partial information and expectations” period 2017-2019
- Spanish Ministry of Science, Innovation and Universities: PGC2018-097898-B-100 “Innovation and policy intervention in social and economic issues” Project head: Sjaak Hurkens, period 01/01/2019 until 31/12/2021

## Refereeing

*American Economic Review, American Journal of Political Science, American Political Science Review, B.E. Journal of Economic Analysis and Policy, CIS (Centro de Investigaciones Sociológicas), Computational Economics, Current Anthropology, Econometrica, The Economic Journal, Economics Letters, European Economic Review, European Journal of Political Economy, International Economic Review, International Journal of Game Theory, Journal of Conflict Resolution, Journal of Economic Dynamics and Control, Journal of Economic Growth, Journal of Economic Theory, Journal of Evolutionary Economics, Journal of Public Economics, Journal of Public Economic Theory, Journal of Regulatory Economics, Journal of the European Economic Association, Metroeconomica, Review of Economic Studies, Spanish Economic Review, Theory and Decision*

## Conference Organization and participation

- \* **Conference organization:**
  - \* 4th Spring Meeting of Young Economists, April 1999, Amsterdam: head of program committee for a conference with 120 participants and 400 submissions.
  - \* Programme Committee of the 34th Simposio de la Asociación Española de Economía (SAEe 2009)
  - \* Programme Committee of the 35th Simposio de la Asociación Española de Economía (SAEe 2010)
  - \* Programme Committee of the 36th Simposio de la Asociación Española de Economía (SAEe 2011)
  - \* Economics of Socialization, Barcelona GSE Summer Forum, June 19-20, 2015
  - \* MACFINROBODS; Workshop in Barcelona 30 November and 1 December 2015
  - \* Programme Committee of the 41st Simposio de la Asociación Española de Economía (SAEe 2016)
  - \* Programme Committee of the 42nd Simposio de la Asociación Española de Economía (SAEe 2017)
  - \* Workshop for Women in Political Economics, June 25-27, 2018

\* **Conference participation:**

- \* Summer School of Evolutionary Economics and Learning, June 1995, in Jerusalem. Presentation of *Leaving the Prison*.
- \* Xth Italian Conference on Game Theory and Its Applications, February 1996, in Bergamo, Italy. Presentation of *Leaving the Prison*.
- \* 2nd International Conference on Computing in Economics and Finance, June 1996, in Geneva, Switzerland, Presentation of *Leaving the Prison*.
- \* 3rd Spring Meeting of Young Economist, April 1988, in Berlin, Presentation of *On the Cultural Transmission of Corruption*
- \* ESA annual meeting, June 1998, in Mannheim, Germany. Presentation of *Discriminating to Learn to Discriminate*
- \* 3rd Spanish Meeting on Game Theory and Applications, June 1998, in Barcelona. Presentation of *On the Cultural Transmission of Corruption*
- \* 9th Stony Brook Summer Festival on Game Theory, International Conference, July 1998, in Stony Brook, New York. Presentation of *On the Cultural Transmission of Corruption*
- \* 4th Spring Meeting of Young Economists, April 1999, Amsterdam, as a co-author for the paper *Forward Induction and Strategic Stability*
- \* First World Congress of the Game Theory Society, July 2000, Bilbao. Presentation of *Economic Integration and Corruption: The Corrupt Soul of the European Union*. Co-author of *On Forward Induction and Evolutionary and Strategic Stability*.
- \* Asset Meeting, November 2000, Lisboa. Presentation of *Economic Integration and Corruption: The Corrupt Soul of the European Union*.
- \* 56th European Meeting of the Econometric Society, August 2001, Lausanne, Switzerland. Presentation of *Economic Integration and Corruption: The Corrupt Soul of the European Union*
- \* European Summer Symposium in Economic Theory: ESSET 2002. July 15-26, Gerzensee.
- \* The Economic Analysis of Corruption. Scientific Meeting. Fundación Ramón Areces. Madrid. November 2007
- \* LEA IO Workshop, UPF. November 2007
- \* Workshop on Incomplete Market Economies with Production, July 2008, Institute of Advanced Studies (IHS) Vienna
- \* (Southern Workshop in Macroeconomics) SWIM 2009 Auckland July 2009. Presentation of *The Quality of Political Institutions and the Curse of Natural Resources*
- \* Workshop on “ The Determinants of Social Conflict”, Fundacion Ramon Areces, Madrid January 2010
- \* Move Workshop of Social Economics, Barcelona, April 2012, Presentation of *Parents, Television and Cultural Change*
- \* 2012 Priorat Workshop in Theoretical Political Science, Falset, June 2012
- \* VI Workshop on Migration and Labor Economcs, Inside-Move, Norface. CreAM, Barcelona, October 2012, Presentation of *Immigration and the School System*

- \* Barcelona GSE Winter Workshop on Macroeconomics, December 2013, co-author of presentation "Optimal Policy with Endogenous Signal Extraction"
- \* Workshop on Culture and Institutions, University of Valencia, September 2014, Presentation of "Schooling, Nationbuilding and Industrialization: a Gellnerian Approach"
- \* Barcelona GSE Summer Forum "Economics of Socialization", June 2015
- \* Workshop: Economics of Cultural Transmission and Evolution, Paris November 2015. Presentation of "Schooling, Nationbuilding and Industrialization: a Gellnerian Approach"
- \* 2nd CREA Workshop on Aging, Culture and Comparative Development, University of Luxembourg, on the 15th and 16th of December 2016. Presentation of "Schooling, Nationbuilding and Industrialization: a Gellnerian Approach"
- \* 1<sup>st</sup> Catalan Economic Society Conference (CESC), Barcelona 26<sup>th</sup> and 27<sup>th</sup> of May 2017. Presentation of "Targeted Socialization and Production"
- \* "Cultural Transmission and the Economics of Cultural Change: Theory, Empirics and Experiments", Paris School of Economics, March 21-22 2018.
- \* "Culture, Institutions and Prosperity", Paris School of Economics, March 23-24, 2018.
- \* Workshop for Women in Political Economics, June 25-27, 2018. Presentation of "Optimal Policy with General Signal Extraction"

## Academic Seminars

- \* Leaving the Prison: European University Institute (February 1995), Universitat Pompeu Fabra (November 1995), University of Alicante (January 1996), Universidad Carlos III de Madrid (January 1996)
- \* Discriminating to learn to Discriminate: University of Bonn (July 1996)
- \* Secret Information Acquisition in Cournot Markets: Barcelona Jocs (February 1998), Queen Mary And Westfield College London (February 1998)
- \* On the Cultural Transmission of Corruption: Universidad Carlos III (April 1997), Universitat Pompeu Fabra (February 1998), University College London (February 1998), Universidad del País Vasco, Bilbao (Mai 1998)
- \* Economic Integration and Corruption: The Corrupt Soul of the European Union: Universitat Pompeu Fabra (October 2000),
- \* Choice of Partners in Multiple Two-Person Prisoner's Dilemma Games: An Experimental Study: SFB504, University Mannheim (July 2001)
- \* Economic Integration and Corruption: Instituto de Analisis Economico (IAE), Barcelona (January 2002); Universitat de les Illes Balears, Mallorca (February 2002), Universitat de Girona (April 2003)



- \* Allocating Ideas. Horizontal Competition in Tournaments, European University Institute, Florence (October 2006)
- \* Collective Action and Group Platform: Instituto de Analisis Economico (IAE) (March 2008)
- \* Democracy and the Curse of Natural Resources: Universität Zürich, micro economic seminar (April 2008), Institute for Advanced Studies, Vienna, economic theory seminar (July 2008), Universidad de Alicante (October 2008), Micro seminar Cambridge (November 2008)
- \* Optimal Procurement mechanisms under limited liability and default risk: BarcelonaJocs (May 2008)
- \* The Quality of Political Institutions and the Curse of Natural Resources: Universität Mannheim (February 2009), Oxford University (March 2009), Universidad Autonoma de Barcelona (May 2009), Joint Lunchtime Seminar (JLS) series of CFS, ECB and Deutsche Bundesbank (July 2009), City University London (October 2009)
- \* Leadership in Collective Action: Universidad del País Vasco, Bilbao (March 2009), Goethe Universitaet Frankfurt (July 2009)
- \* Limited Liability and Mechanism Design in Procurement: Instituto de Analisis Economico (IAE) May 2009, CERGE-EI Prague (December 2009), University of Birmingham (January 2010), University of Cologne (May 2011)
- \* Multi-dimensional Uncertainty in Oligopoly Markets: a first step towards a model with simultaneous Stackelberg leaders. Economic Theory Seminar, LSE (April 2010)
- \* Civil War and Foreign Influence: EOPP work-in-progress seminar LSE (October 2010), University of Edinburgh (April 2011)
- \* Cultural Leaders and the Clash of Civilizations: City University London (October 2010), University of Birmingham (November 2010)
- \* Parents, Television and Cultural Change: University of Kent (June 2011)
- \* Immigration and the School System: IAE (September 2011), CSEF Naples (November 2011), Departamento de Teoría Económica, UB (November 2012), Seminarios ERICES Universidad de Valencia (Mayo 2013), NYU Abu Dhabi (November 2014)
- \* Optimal Policy with Endogenous Signal Extraction: Vienna joint Economics Seminar (December 2015), University of Nottingham May 2016
- \* Optimal Policy with General Signal Extraction: Universidad Pablo de Olavide, Sevilla, April 2017
- \* Perceptions of Corruption and Public Support in Latin America: Erasmus University Rotterdam, December 2018

## **Academic Service**

- Organizer of the Microeconomics and Finance Workshop at the Department of Economics at Universitat Pompeu Fabra, 1998-99
- \* Member of the Tesina Committee (UPF): Britt Grosskopf (1998), Niku Määttänen (2000), Giorgio Zanarone (2003), Fabrizio Ferrari (2003)
- \* Member of the Recruitment Committee of UPF: 2000-2001 and 2001-2002

- \* Member of the Thesis Committee of Irene Martínez López-Padrina (2003) and Beatriz Elsa de Otto López (2003) both at Universitat Autònoma de Barcelona
- \* Member of the Thesis Committee of Ana Paula Cusolito (2008) at Department of Economics and Business, Universitat Pompeu Fabra Barcelona
- \* Vice-Dean of the Faculty of Economics and Business (2005), Universitat Pompeu Fabra
- \* Head of the Recruitment Committee of IAE: 2008-2009, 2011-2012
- \* Invited Member of the Governing Body of IAE: 2008-2009, 2011-2013
- \* Member of the Thesis Committee of Sandro Shelegia (2009) at Department of Economics and Business, Universitat Pompeu Fabra, Barcelona
- \* co-director of the International Master and Doctorate in Economics (IDEA/IMEA) at the UAB: May 2012 to October 2013
- \* Member of the Tesina Committee of Francesco Cerigioni, Dilan Ockuoglu, Benjamin Tello, Iñigo Hernández and Koustuv Lahiri at UAB, July 2012
- \* Director of the Master Thesis of Erdal Karahan "Primary Education Expenditure and War, to Fight or to Give Up? " July 2013
- \* February 2013- June 2017: Academic Program Committee of the Barcelona Graduate School of Economics
- \* Co-Director of the Master Thesis of Carlos Ezquerra Gonzalez: "Optimal Allocation Rules under Wealth Inequality and Separatist Conflict", UAB, July 2014
- \* Member of the Tesina Committee of Carlos Grau, Gabor Kocis and Ariadna Marín at UAB, July 2014
- \* January 2015- October 2017: member of the “comisión asesora de área de economía de la ANEP” which was renamed as “expert in Agencia Estatal de Investigación
- \* Since October 2016: member of the advisory committee of the International Master and Doctorate in Economics (IDEA/IMEA) at the UAB
- \* 15/3/2018 till 30/10/2018 vice-director of IAE-CSIC

## **Academic Visits**

- July 2001: Mannheim University SFB504
- December 2002: Stanford University
- September 2009-August 2011: London School of Economics

## **Languages**

- German: mother tongue
- English, Catalan, Spanish: fluent
- Italian: very good understanding but limited speaking and writing skills
- French: basic

updated: January 2021